



**GLOBAL NOTIFICATION OF REQUEST FOR PROPOSAL FROM ENGINEERING,  
PROCUREMENT, CONSTRUCTION AND COMMISSIONING (EPCC) CONTRACTORS  
FOR TWO (2) LNG STORAGE TANKS AT DAHEJ LNG TERMINAL  
( DAHEJ EXPANSION PROJECT PHASE IIIB)**

**Petronet LNG Limited**, a company promoted by Bharat Petroleum Corporation Limited (“BPCL”), GAIL (India) Limited (“GAIL”), Indian Oil Corporation Limited (“IOC”) and Oil & Natural Gas Corporation Limited (“ONGC”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites bids under single stage two-bid system from prospective bidders to submit their proposals in accordance with Request for Proposal (RFP) document (**PLLDELPR000102021**), for lump-sum Engineering, Procurement, Construction and Commissioning contract for Two (2) LNG Storage Tanks construction at Dahej LNG Terminal.

*Bid can be submitted by a single Bidder or a Consortium Bidder. For both type of bidders Qualification Criteria is described here below. The Bidder should meet the following Techno Commercial Criteria and any Bidder not meeting the same will be rejected.*

**Technical Qualification Criteria**

***I. In case of a single Bidder:***

- (a) *Bidder in a single project should have successfully completed on Lumpsum basis the Design, Engineering, Procurement, Construction, Commissioning and Project Management for at least one EPCC contract of LNG Storage tank(s) of minimum capacity of 120,000 cubic meters, during the last fifteen (15) years and which has been commissioned on LNG or liquid ethane and which is in operation satisfactorily for at least one year as on due date of submission of Bid. The last fifteen (15) years shall be reckoned from the commissioning date of the plant till last day of Bid submission date.*

OR

- (b) *Bidder in a single project should have the experience of successful completion of Lumpsum EPCC contract of LNG Storage Tank(s) as stipulated above in Sl. No. I (a) but having no experience in LNG Storage tank(s) design on its own and had got the design of such LNG Storage Tank(s) carried out through a design & engineering company as a Subcontractor, approved by the owner of such LNG Storage tank(s).*

***II. In case of a Consortium Bidder:***

- (a) *If a Bidder has successfully completed an EPCC project as stated in above Sl. No. I (a) on Consortium basis, then such Bidder may bid for this Project with same Consortium Leader and same Consortium Member only, having same responsibility matrix;*
- (b) *Bidder meeting the criteria at I (a) or I (b) above, can bid for this Project as Consortium Leader along with a Consortium Member for civil construction works. This Consortium Member, in last fifteen (15) years for a single project should have prior experience of successfully executing a contract for civil construction works comprising of concrete piling*

*& civil superstructure works for LNG Storage tank(s) or liquid ethane storage tank of minimum capacity forty thousand (40,000) cubic meters or should have completed construction of a jetty (having concrete pile structure) with approach trestle of minimum length of 500 Meters.*

*The Consortium Leader for this Project, as a minimum, shall perform:*

- (i) Design & Engineering on its own or through its approved Subcontractor meeting the criteria as per I (b) above;*
- (ii) Procurement on its own;*
- (iii) overall Project Management and construction supervision on its own; and*
- (iv) Commissioning on its own.*

*The agreed job responsibility matrix along with MoU between Consortium Leader and the Consortium Member is to be annexed along with the Bid.*

*The last fifteen (15) years shall be reckoned from the commissioning of the plant till last day of Bid submission date.*

- (c) The Consortium Leader shall be responsible for entire Scope of Work under the Project with Consortium Member being jointly and severally liable for the Project.*
- (d) The consortium is restricted to have maximum of two members i.e. one Leader and another one Member Company.*

#### *Design Subcontractor*

*Single / Consortium Bidder can select a design & engineering company as a Subcontractor having experience in LNG Storage tank(s) design. Such design & engineering company should have experience of design of LNG Storage tank(s) of minimum capacity of one hundred twenty thousand (120,000) cubic meters during the last fifteen (15) years and also at least one (01) LNG Storage tank of minimum capacity of 120,000 cubic meters out of its design should be operating satisfactorily for at least one (01) year as on due date of submission of Bid. The last fifteen (15) years shall be reckoned from the commissioning date of the plant till last day of Bid submission date.*

#### **Financial Qualification Criteria**

- III. The Bidder must satisfy the following financial requirements, as per their audited balance sheets (latest financial year shall be either ending on December, 2020 or March, 2020, as the case may be):*
  - 1. Turnover – The single Bidder or the Leader, as the case may be, should have a turnover of atleast USD 30 Million or INR 210 crore in any of the last three financial years (i.e. preceding three financials years); in case of a consortium, if applicable, the turnover of the Consortium Member (other than Leader) should be atleast USD 15 Million or INR 105 crore in any of the last three financial years (i.e. preceding three financial years).*
  - 2. Networth in latest financial year should be positive- for the single Bidder; however in case of Consortium Bidder, Networth in latest financial year should be positive, independently for Leader and Consortium Member.*
  - 3. Working Capital in the latest financial year should be minimum USD 6 million or INR 42 crore for the single Bidder or the Leader, as the case may be; however in case of a Consortium Bidder, the Working Capital in the latest financial year of the Consortium Member (other than Leader) should be minimum USD 3 Million or INR 21 crore.*

*[If the single Bidder or the Leader or the Consortium Member, as the case may be, having negative or inadequate working capital, then such single Bidder or the Consortium Leader or Consortium Member, as the case may be, shall submit a letter from any scheduled commercial bank, as per RBI Act, 1934, confirming the availability of the line of credit to cover working capital requirement specified above, as per the format provided in tender document.]*

*In case the single Bidder or the Leader or the Consortium Member, as the case may be, does not meet the financial criteria set out above, then such single Bidder or the Leader or the Consortium Member, can provide the strength of its immediate Parent Company for meeting the above criteria III for the purpose of evaluation provided that the Parent Company provides a Letter of Commitment.*

- IV. *No liquidation, court receivership or other similar proceedings should have been initiated or pending against the Bidding Company or the Leader or the Consortium Member or the Subcontractor, as the case may be.*

**Notes:**

- I. *All documents in support of technical criteria (mentioned in above points I & II) of Bid Evaluation Criteria (BEC) furnished by the Bidder shall further be verified and certified by any one of the following independent third party inspection agency:*
- (i) Société Générale de Surveillance (SGS)*
  - (ii) Gulf Lloyds Industrial Services (India) Pvt. Ltd. (GLIS)*
  - (iii) International Certification Services (ICS)*
  - (iv) Bureau Veritas (Ind.) Pvt. Ltd (BVIS)*
  - (v) TUV SUD (TUV).*
  - (vi) Det Norske Veritas (DNV)*
  - (vii) Certification Engineers International Ltd. (CEIL)*
  - (viii) Lloyds Register Industrial Services (LRIS)*

*All charges of the third party for verification and certification shall be borne by the Bidder.*

*All relevant documents submitted in support of financial criteria (mentioned in above points III) of Bid Eligibility Criteria BEC shall be duly certified by statutory Auditor of the Bidder or independent Chartered Accountant with his seal/signature.*

2. *The Bidder's Networth should be positive in the latest audited financial year wherein "net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.*
3. *Tender documents will be sold on receipt of application along with requisite tender fee. No tender documents will, however, be sold / issued to the bidders who are on Holiday by PLL (if any) or have initiated any court proceedings, arbitration or started any litigation process against PLL. If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on Holiday as stated above on the due date of Bid submission. Offer/proposal from such bidder shall be returned. The above is without prejudice to other rights of PLL.*

4. Consortium Leader must have majority stake of more than 50% in the Project [except if the Bidder is falling under II(a)] based on detailed roles and responsibility to be specified in the MOU. The Consortium Bidder needs to essentially follow the prescribed principles of MOU and same needs to be furnished in its Bid.
5. A job executed by a Bidder for its own plant/projects cannot be considered as experience for the purpose of meeting requirement of BEC of the tender. However, jobs executed for Subsidiary/ Fellow subsidiary/ Holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by statutory Auditor of the Bidder towards payments of statutory tax in support of the job executed for Subsidiary/ fellow subsidiary / Holding company. Such Bidders to submit these documents in addition to the documents specified in the Bidding Documents to meet BEC.
6. If a Company has transferred its LNG Storage tank construction Business in entirety to its 100% owned subsidiary, then such subsidiary may bid for the Project based on its parent Company's past experience. Provided, however, that the Bidder's Parent Company should provide proof of such transfer of business in favour of the Bidder along-with attested copy of Board Resolution and Parent Company Guarantee

### **General Instructions**

For participation and more details Interested Party(ies) can buy the Request for Proposal (RFP) Document on payment of tender fee (Non-refundable) as per details below:

Tender Name and Number	RFP for Engineering, Procurement, Construction and Commissioning Contract for Dahej Expansion Project Phase-III B (PLLDELPR000102021).											
Tender Fee (Non-refundable)	<b>INR 3,50,000 or USD 5,000</b> *(Refer Note) *Note: The amount to be remitted shall be net of any charges. The tender fee shall be inclusive of GST.											
Earnest Money Deposit (EMD)	<b>INR Six Crore Fifteen lakhs only (INR 6,15,00,000) or USD Eight Hundred Seventy Five Thousand (US Dollars 8,75,000) only</b>											
Mode of Payment of Tender fee	<p>The Interested Party(ies) should submit Tender fee for purchase of RFP Document through online banking at below PLL bank account detail. The Interested Party(ies) to essentially furnish GST number of their company, if applicable, while providing the payment information to PLL.</p> <p><b>a) In case Tender fee is in United States Dollar (USD)</b></p> <table border="1"> <tr> <td>Beneficiary Name</td> <td>Petronet LNG Limited</td> </tr> <tr> <td>Beneficiary Address</td> <td>First Floor, World Trade Centre, Babar Road, Barakhamba Lane, New Delhi -110001</td> </tr> <tr> <td>Over Draft Account No.</td> <td>32519890815</td> </tr> <tr> <td>Bank Name</td> <td>State Bank of India</td> </tr> <tr> <td>Branch Address</td> <td>Corporate Accounts Group Branch-II 4<sup>th</sup> &amp; 5<sup>th</sup> Floor, Red Fort Capital Parsvanath Towers, Bhai Vir Singh Marg, Gole Market, Near Speed Post office,</td> </tr> </table>		Beneficiary Name	Petronet LNG Limited	Beneficiary Address	First Floor, World Trade Centre, Babar Road, Barakhamba Lane, New Delhi -110001	Over Draft Account No.	32519890815	Bank Name	State Bank of India	Branch Address	Corporate Accounts Group Branch-II 4 <sup>th</sup> & 5 <sup>th</sup> Floor, Red Fort Capital Parsvanath Towers, Bhai Vir Singh Marg, Gole Market, Near Speed Post office,
Beneficiary Name	Petronet LNG Limited											
Beneficiary Address	First Floor, World Trade Centre, Babar Road, Barakhamba Lane, New Delhi -110001											
Over Draft Account No.	32519890815											
Bank Name	State Bank of India											
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		New Delhi – 110 001
	Branch Code	17313
	IFSC Code	SBIN0017313
	SWIFT Code	SBININBB824
	MICR Code	110002562
	Correspondence bank	State Bank of India, New York, USA
	Correspondence Bank Account No.	77600125220002
	Correspondence Bank SWIFT Code	SBINUS33
<b>OR</b>		
<b>b) In case Tender fee is in Indian Rupees (INR)</b>		
	Beneficiary Name	Petronet LNG limited
	Account Number	PLLDELPR000102021
	Bank Name	HDFC Bank Ltd
	Branch Name	K G Marg, New Delhi
	IFSC Code	HDFC0000003
Issue of RFP Document in soft form (.pdf)	After submission of the fee, RFP Document shall be available for download from <b>1<sup>st</sup> April, 2021 to 17<sup>th</sup> May, 2021</b> from the below websites*. URL - <a href="https://www.petronetlng.com/tender_doc.php">https://www.petronetlng.com/tender_doc.php</a> Note *: After submission of requisite amount of Tender fee, Bidder will email the receipt of the same on <a href="mailto:std21tender@petronetlng.com">std21tender@petronetlng.com</a> . PLL will issue unique user ID and password to login into the above website for download of RFP document.	
Last Date/Time of Submission of RFP proposal	On or before <b>18<sup>th</sup> May, 2021 (1500 Hrs. IST)</b>	
Last date for submission of Query	On or before <b>26<sup>th</sup> April, 2021</b> (through email on <a href="mailto:std21tender@petronetlng.com">std21tender@petronetlng.com</a> )	
Tentative date for Pre Bid Meeting	<b>30<sup>th</sup> April, 2021</b> The Pre-Bid Meeting shall be conducted online, any Bidder interested in attending the Pre Bid meeting has to send its written request through email on <a href="mailto:std21tender@petronetlng.com">std21tender@petronetlng.com</a> on or before <b>29<sup>th</sup> April, 2021 (1500 Hrs.)</b> . PLL will send the link for joining the meeting accordingly.	

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa, and would have to be necessarily procured by either the Bidding Company or any Consortium Member of the Bidding Consortium.

The Bidding Document will be sold on receipt of application along with requisite Tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL (if any) or have initiated any court proceedings, arbitration or started any litigation process against PLL. If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, Offer/proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

Any revision, Addendum, time extension, etc. to this Tender Document will be hosted on the above-mentioned website(s). Bidders are requested to visit the website regularly and keep themselves updated.

PLL reserves the right not to issue the RFP document and/or accept or reject any or all the proposals at any stage of the process and/or annul / modify the process without assigning any reasons at its sole discretion.

Contact details are given below:

**General Manager (C&P)**

**Petronet LNG Limited**

World Trade Centre, 1st Floor, Babar Road, Barakhamba Lane, New Delhi-110 001

Tel. No.: +91-11-23472525

Email id: [std21tender@petronetlng.com](mailto:std21tender@petronetlng.com)