



**GLOBAL NOTIFICATION FOR SELECTION OF CONTRACTOR FOR  
ENGINEERING, PROCUREMENT, CONSTRUCTION, ERECTION, INSTALLATION  
& COMMISSIONING OF TWO NUMBERS OF LNG TRUCK LOADING FACILITIES  
AT KOCHI LNG TERMINAL**

**Petronet LNG Limited**, a company promoted by Bharat Petroleum Corporation Limited (“**BPCL**”), GAIL (India) Limited (“**GAIL**”), Indian Oil Corporation Limited (“**IOC**”) and Oil & Natural Gas Corporation Limited (“**ONGC**”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites bids under single stage two-bid system from prospective bidders to submit their qualification proposals in accordance with Request for Proposal (RFP) document (**PLDELPR000192021**), for Engineering, Procurement, Construction, Erection, Installation & Commissioning of Two Nos. of LNG Truck Loading Facilities at Kochi LNG Terminal.

*The Bidder should meet the following Techno Commercial Criteria and any Bidder not meeting the same will be rejected.*

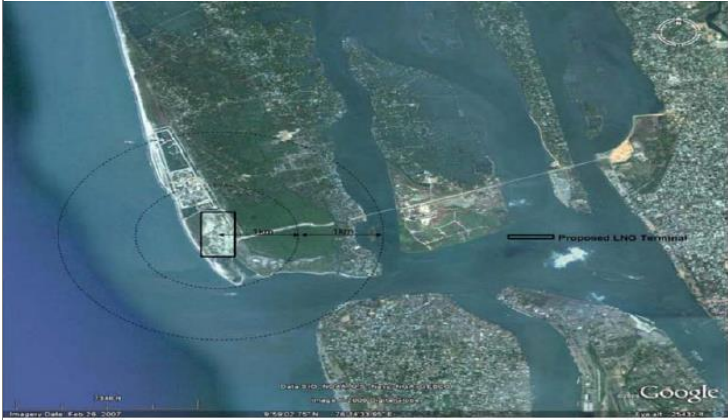
<b>Bid Eligibility Criteria</b>	
	<b>Description</b>
<b>A</b>	<b>TECHNICAL CRITERIA</b>
<b>I.</b>	Bidder should have successfully carried out at least one EPCC Project of following types of projects for a minimum order /contract value of INR Twelve Crore only (INR 12 Crore) or United States Dollar (USD) One Million and Sixty Thousand only (USD 1.6 million) during the last Seven (07) years and the same shall be in operation for a minimum period of one (01) year prior to the prescribed Bid Submission Date. a. LNG Truck Loading Facility or b. Cryogenic LNG Equipment designed for at least -160°C
<b>II.</b>	OR,  In case Bidder is an OEM of LNG Truck Loading arms/LNG Truck Loading Skid and has carried out Supply and Commissioning works of LNG Truck Loading facility for a minimum order /contract value of INR 7 Crore or United States Dollar (USD) Ninety Thousand only (USD 0.9 million) during the last Seven (07) years and the same shall be in operation for a minimum period of one (01) year prior to the prescribed Bid Submission Date, then such Bidder may bid for this Project along with the Sub-Contractor(s) for Construction, Designing and Installation works. The selected Subcontractor for the Project must have experience of relevant portion of work in LNG regasification plant or Gas Processing plant or Crude Oil Refinery or Petrochemical plant or Fertilizer plant in India. The Bidder shall take prior written

	approval from the Owner for any of its Sub-Contractor, as per the provision of clause 45 of Contract agreement.
<b>B</b>	<b>FINANCIAL CRITERIA</b>
<b>I.</b>	Annual Turnover: Bidder's minimum Annual Turnover shall be Indian Rupees Twelve Crore only (INR 12 Crore) for an Indian bidder or United States Dollar (USD) One Million and Sixty Thousand only (USD 1.6 million) for foreign bidder in any of the preceding three financial years prior to the prescribed Bid Submission date.
<b>II.</b>	Net worth: Net worth of the bidder should be positive in latest audited Financial year.
<b>III.</b>	Working Capital: Working Capital of the Bidder must be minimum of INR 2.4 Crore or USD 0.3 million in last audited financial year in the absence of which a line of credit from Bank.
<b>Notes:</b>	<p><b><u>Documents in support of Technical Criteria</u></b></p> <ol style="list-style-type: none"> <li>1. Bidder should submit supporting documents in support of the above technical criteria: <ol style="list-style-type: none"> <li>a) PO / Contract/ LOA copy; and</li> <li>b) Completion certificate from Client</li> </ol> </li> <li>2. All documents in support of Technical Criteria of BEC to be furnished by the bidders shall necessarily be duly certified/ attested by: <ol style="list-style-type: none"> <li>a) For Indian bidder: duly certified/ attested by Chartered Engineer and notary public with legible stamp.</li> <li>b) For Foreign bidder: duly certified/ attested by Chartered Engineer/ Licensed Professional Engineer or Equivalent Registered Engineer of bidder's country with legible stamp.</li> </ol> </li> <li>3. Jobs executed by subsidiary/fellow subsidiary/Holding company: A job executed by a bidder for its own plant/projects cannot be considered as experience for the purpose of meeting the requirements of BEC of the tender. However, jobs executed for subsidiary / fellow subsidiary / Holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by Statutory Auditor of the bidder towards payment of statutory tax in support of the job executed for subsidiary / fellow subsidiary / Holding company. Such bidders are required to submit these documents in addition to the documents specified in the bidding documents to meet BEC of the tender.</li> </ol> <p><b><u>Documents in support of Financial Criteria</u></b></p> <ol style="list-style-type: none"> <li>4. All relevant document submitted in support of financial criteria shall be duly certified by statutory Auditor of the Bidder or Independent Chartered Accountant with his seal/signature.</li> </ol>

5. If the bidder's working capital is negative or inadequate, then such bidder shall submit a letter from any scheduled commercial bank, as per RBI Act, 1934, confirming the availability of the line of credit to cover working capital requirement specified above, as per the format provided in tender document.
6. "Net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.
7. In case any Bidder is not able to provide audited balance sheet as on 31st March 2021, Such bidder may provide audited balance sheet as on 31st March 2020 as last financial year. Bidders turnover, net worth and working capital shall be evaluated accordingly."
8. In case of Foreign Bidder, Bidder shall provide audited balance sheet as on 31st December 2020 as last financial year. Bidders turnover, net worth and working capital shall be evaluated accordingly."

## General Instructions

For participation and more details Interested Party(ies) can buy the Request for Proposal (RFP) Document on payment of tender fee (Non-refundable) as per details below:

1.	Tender Name of work	Selection of Contractor for Engineering, Procurement, Construction, Erection, Installation & Commissioning of Two Nos. of LNG Truck Loading Facilities at Kochi LNG Terminal.
2.	Type of tender	<b>International Open / Single Stage Two-bid</b>
3.	Job Completion Period	<b>365 Days</b> from the date of award of the LOA.
4.	Tentative Site Location	Site Location Latitude 9 <sup>o</sup> 58' North Longitude 76 <sup>o</sup> 13' East  A satellite map showing the coastal area of Kochi, India. A red box highlights the site location. A dashed circle indicates a 1000m radius around the site. A label 'Proposed LNG Terminal' points to the site. The map includes a scale bar and the Google logo.
5.	Tender Document fee (non-refundable)	Rs. 25,000/- (Indian Rupees Twenty Five Thousand only) Or \$ 400 (Four Hundred US Dollar Only)
6.	Earnest Money Deposit (EMD)	INR 25,00,000/- (Indian Rupees Twenty Five Lakh only) Or \$ 34,000 (Thirty Four Thousand US Dollar Only)

7.	Mode of payment of Tender fee and EMD	<p>The Bidder should submit EMD or Tender Fee through Demand draft payable to Petronet LNG Limited , New Delhi or through online banking at below PLL account details:</p> <p>EMD or Tender fee in USD ( For Foreign Bidders)</p> <p>State Bank of India, New Delhi,  Account No : 32519890815  Branch Code : 17313  IFSC Code : SBIN0017313  SWIFT Code : SBININBB824  MICR Code : 110002562  Correspondence Bank: State Bank of India, New York, USA  Correspondence Bank Acc. No.: 77600125220002  Correspondence Bank Swift Code: SBINUS33</p> <p>OR</p> <p>EMD or Tender fee in INR ( For Indian Bidders)</p> <p>Beneficiary Name : Petronet LNG limited  Account Number : PLLDELPR000192021  Bank Name : HDFC Bank Ltd  Branch Name : K G Marg, Delhi  IFSC Code : HDFC0000003</p>
8.	Place and time of issue of Bid Document	<p>After submission of the fee, RFP Document shall be available for download <b>from 20th July 2021 to 19th August 2021</b> from the below websites*.</p> <p>URL - <a href="https://www.petronetlng.in/tender_tlb.php">https://www.petronetlng.in/tender_tlb.php</a></p> <p>Note *: After submission of requisite amount of Tender fee, Bidder will email the receipt of the same on <a href="mailto:tlb21tender@petronetlng.in">tlb21tender@petronetlng.in</a></p>
9.	Tender Issuing / Receiving Authority	<p>Dy. Manager(C&amp;P) ,  Petronet LNG Limited  1st Floor World Trade Centre  Babar Road, Barakhamba Lane, New Delhi-110001  Tel. No. 011-23472525,  Email:<a href="mailto:tlb21tender@petronetlng.in">tlb21tender@petronetlng.in</a></p>
10.	Last Date/Time of Submission of Bids	On or before <b>20<sup>th</sup> August 2021 @ 1600 Hrs.</b>
11.	Last date for submission of Query	On or before <b>02<sup>nd</sup> August, 2021.</b>
12.	Date for Pre Bid Meeting	<p>On <b>04<sup>th</sup> August, 2021 @ 1400 hrs</b></p> <p>The Pre-Bid Meeting shall be conducted online, Bidder interested in attending the Pre Bid meeting has to send its written request through email on <a href="mailto:tlb21tender@petronetlng.in">tlb21tender@petronetlng.in</a> on or before <b>03<sup>rd</sup> August, 2021 (1500 Hrs.)</b>. PLL will send the link for joining the meeting accordingly.</p>

13.	Copy of other documents to be submitted along with the bid	List of essential documents to be submitted along with the Bid as specified in clause C4 of ITB.
14.	Mode of submission	Bids to be submitted in accordance with clause C4 of ITB

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa, and would have to be necessarily procured by the Bidding Company.

The Bidding Document will be sold on receipt of application along with requisite Tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL (if any) or have initiated any court proceedings , arbitration or started any litigation process against PLL. If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, Offer/ proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

Any revision, Addendum, time extension, etc. to this Tender Document will be hosted on the above-mentioned website(s). Bidders are requested to visit the website regularly and keep themselves updated.

PLL reserves the right not to issue the RFP document and/or accept or reject any or all the proposals at any stage of the process and/or annul / modify the process without assigning any reasons at its sole discretion.

Contact details are given below:

**Dy. Manager (C&P)**

**Petronet LNG Limited**

World Trade Centre, 1st Floor, Babar Road, Barakhamba Lane, New Delhi-110 001

Tel. No.: +91-11-23472525

Email id: [tlb21tender@petronetlng.in](mailto:tlb21tender@petronetlng.in)