



## **GLOBAL NOTIFICATION FOR PROCUREMENT OF LNG TRUCK LOADING SKIDS FOR DAHEJ & KOCHI LNG TERMINAL**

**Petronet LNG Limited**, a company promoted by Bharat Petroleum Corporation Limited (“BPCL”), GAIL (India) Limited (“GAIL”), Indian Oil Corporation Limited (“IOC”) and Oil & Natural Gas Corporation Limited (“ONGC”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites bids under single stage two-bid system from prospective bidders to submit their proposal in accordance with Bidding Document (PLLDELPR000242022), Procurement of LNG Truck Loading Skids for Dahej & Kochi LNG Terminal.

The Bidder should meet the following Techno Commercial Criteria and any Bidder not meeting the same will be rejected.

### **“BID ELIGIBILITY CRITERIA**

*A bid satisfying the requirements of Bid Eligibility/ Evaluation Criteria stated herein shall be evaluated for techno commercial eligibility. Any bid not satisfying the following techno-commercial eligibility criteria shall be liable for rejection. The Bidder can quote either for Dahej or Kochi or Dahej and Kochi combined. The qualifying criteria in each case is enumerated below.*

### **TECHNICAL CRITERIA**

- i. *The Bidder shall have manufactured and supplied at least two truck loading skids comprising of loading arm, vapour return arm for handling LNG or any cryogenic hydrocarbon fluid during last 10 (ten) years ending on previous day of last date of submission of bids. The supplied skid must have been successfully commissioned and satisfactorily operated for 6 (six) months.*

*And*

- ii a. *In case the bidder opts to submit its bid for both Dahej and Kochi combined, the bidder must have a combined order value of all the supplied skids of minimum value of INR 12 crore (INR Twelve crore only) or \$1,540,000 (US Dollars One Million Five hundred forty thousand only) exclusive of taxes for similar items of cryogenic fluid such as LNG/Liquid N2/Liquid O2/Liquid Helium/Liquid Argon/Liquid H2/ Liquid CO2/ Ethane during last ten years ending on previous day of last date of submission of bids.*

*OR*

- ii b. *In case the bidder opts to bids only for Dahej, the bidder must have a combined order value of all the supplied skids of minimum value of INR 8 crore (INR Eight crore only) or \$1,000,000 (US Dollars One million only) exclusive of taxes for similar items of cryogenic fluid such as LNG/Liquid N2/Liquid O2/Liquid Helium/Liquid Argon/ Liquid H2/ Liquid CO2/ Ethane during last ten years ending on previous day of last date of submission of bids..*

OR

- ii c. *In case the bidder opts to bids only for Kochi, the bidder must have a combined order value of all the supplied skids of minimum value of INR 4 crore (INR Four crore only) or \$500,000 (US Dollars Five Hundred thousand only) exclusive of taxes for similar items of cryogenic fluid such as LNG/Liquid N2/Liquid O2/Liquid Helium/Liquid Argon/ Liquid H2/ Liquid CO2/ Ethane during last ten years ending on previous day of last date of submission of bids..*

**Note: Bidder must satisfy criteria (i) and either of Criteria (ii a) or (ii b) or (ii c).**

**FINANCIAL CRITERIA**

*The Bidder must satisfy the following financial requirements as per their audited Financial Results (latest financial year shall be either ending in December 2021 (for foreign bidders) or March 2022 (for Indian Bidder) as the case may be.*

**In case Bidder Quotes for Dahej & Kochi both location:**

- i. *Annual Turnover: Bidder's minimum annual turnover shall be Indian rupees twenty one crore only (INR 21 crore) for an Indian bidder or United States dollar (USD) two million and Seventy thousand only (USD 2.7 million) for foreign bidder in any of the latest preceding three financial years prior to the prescribed bid submission date (i.e. FY 2021-22, 2020-21, 2019-20) (for Indian bidder) or financial year ending 31<sup>st</sup> December 2021, 31<sup>st</sup> December 2020 and 31<sup>st</sup> December 2019 (for foreign bidder).*
- ii. *Net worth: Net worth of the bidder should be positive in latest audited financial year.*
- iii. *Working Capital: Working capital of the bidder must be minimum of INR 4.2 crore or USD 0.5 million in latest audited financial year in the absence of which a line of credit from a bank can be provided by bidder.*

**In case Bidder Quotes only for Dahej:**

- i. *Annual Turnover: Bidder's minimum annual turnover shall be Indian rupees Fourteen crore only (INR 14 crore) for an Indian bidder or United States dollar (USD) one million and Eighty thousand only (USD 1.8 million) for foreign bidder in any of the latest preceding three financial years prior to the prescribed bid submission date (i.e. FY 2021-22, 2020-21, 2019-20) (for Indian bidder) or financial year ending 31<sup>st</sup> December 2021, 31<sup>st</sup> December 2020 and 31<sup>st</sup> December 2019 (for foreign bidder).*
- ii. *Net worth: Net worth of the bidder should be positive in latest audited financial year.*
- iii. *Working Capital: Working capital of the bidder must be minimum of INR 2.8 crore or USD 0.36 million in latest audited financial year in the absence of which a line of credit from a bank can be provided by bidder.*

**In case Bidder Quotes only for Kochi:**

- i. *Annual Turnover: Bidder's minimum annual turnover shall be Indian rupees Seven crore only (INR 7 crore) for an Indian bidder or United States dollar (USD) Nine hundred thousand only (USD 0.9 million) for foreign bidder in any of the latest preceding three financial years prior to the prescribed bid submission date (i.e. FY 2021-22, 2020-21, 2019-20 (for Indian bidder) or financial year ending 31<sup>st</sup> December 2021, 31<sup>st</sup> December 2020 and 31<sup>st</sup> December 2019 (for foreign bidder).*
- ii. *Net worth: Net worth of the bidder should be positive in latest audited financial year.*
- iii. *Working Capital: Working capital of the bidder must be minimum of INR 1.4 crore or USD 0.18 million in latest audited financial year in the absence of which a line of credit from a bank can be provided by bidder.*

***Documents in support of Technical Criteria:***

1. *Bidder shall submit following documents in support of the technical bid evaluation criteria (BEC) duly certified/attested by independent chartered engineer and notary public with his legible seal and signature.*
  - a) *PO / LOA/ work order /contract copy.*
  - b) *Execution/ experience/ completion certificate from client.*
2. *All documents in support of technical criteria of BEC to be furnished by the bidder shall necessarily be duly certified/ attested by:*
  - a) *For Indian bidder: duly certified/ attested by chartered engineer and notary public with legible stamp.*
  - b) *For foreign bidder: duly certified/ attested by chartered engineer/ licensed professional engineer or equivalent registered engineer of bidder's country with legible stamp.*
3. *Jobs executed by subsidiary/fellow subsidiary/holding company:*

*A job executed by a bidder for its own plant/projects cannot be considered as experience for the purpose of meeting the requirements of BEC of the tender. However, jobs executed for subsidiary / fellow subsidiary / holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by statutory auditor of the bidder towards payment of statutory tax in support of the job executed for subsidiary / fellow subsidiary / holding company. Such bidder is required to submit these documents in addition to the documents specified in the bidding documents to meet BEC of the tender.*

***Documents in support of Financial Criteria:***

1. *All relevant document submitted in support of financial criteria shall be duly certified by statutory auditor of the bidder or independent chartered accountant with his seal/signature.*
2. *If the bidder's working capital is negative or inadequate, then such bidder shall submit a letter from any scheduled commercial bank, as per RBI Act, 1934, confirming the availability of the line of credit to cover working capital requirement specified above, as per the format provided in tender document.*
3. *"Net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited*

*balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.*

- 4. In case any bidder is not able to provide audited financial results as on 31<sup>st</sup> March 2022, such bidder may provide audited financial results as on 31<sup>st</sup> March 2021 as last financial year. Previous three years shall also be recognized accordingly. Bidder shall provide a declaration, duly attested by a statutory auditor / chartered accountant to this effect. Bidders' turnover, net worth and working capital shall be evaluated accordingly. Bidder would be required to provide declaration to this effect and the same shall be certified by its statutory auditor.*
- 5. In case of foreign bidder, bidder shall provide audited financial results, not earlier than, as on 31st December 2021 as last financial year. Bidders' turnover, net worth and working capital shall be evaluated accordingly. ”*

## **General Instructions**

Petronet LNG Ltd. (PLL) invites bids under single stage two-bid system from bona fide experienced Bidder for selection of “Contractor for Procurement of LNG Truck Loading Skids for Dahej & Kochi LNG Terminal” having financial standing and reputation, The details of the tender are mentioned below :

1.	Tender Name of work	Procurement of LNG Truck Loading Skids for Dahej & Kochi LNG Terminals
2.	Type of tender	<b>International Open / Single Stage Two-bid</b>
3.	Job Completion Period	40 Weeks from the date of LOA
4.	Site Locations	Dahej LNG Terminal - Four(04) No.s of Skids Kochi LNG Terminal- Two (02) No.s of Skids
5.	Tender Document fee (non-refundable)	Rs. 5,000/- (Indian Rupees Five Thousand only) Or \$ 100 (One Hundred US Dollar Only)  The above amount is inclusive of GST, Bidder to bear any and all bank charges to ensure that above net amount (Tender fee) is credited to PLL.
6.	Earnest Money Deposit (EMD)	<b><u>In case Bidder quoting for Both Dahej &amp; Kochi</u></b> For Indian Bidder: INR 33,00,000 ( Indian Rupees Thirty Three Lakhs) For Foreign Bidder: USD 42,000 ( United states Dollar Forty two thousand only )  <b><u>In case Bidder quoting only Dahej</u></b>  For Indian Bidder: INR 26,00,000 ( Indian Rupees Twenty Six Lakhs) For Foreign Bidder: USD 33,000 ( United states Dollar Thirty three thousand only )  <b><u>In case Bidder quoting only Kochi</u></b>  For Indian Bidder: INR 19,00,000 ( Indian Rupees Nineteen Lakhs only) For Foreign Bidder: USD 24,000 ( United states Dollar Twenty four thousand only )

7.	Mode of payment of Tender fee and EMD	<p>The Bidder should submit Tender Fee through online banking below PLL account details:  Tender fee in USD ( For Foreign Bidders)  State Bank of India, New Delhi,  Account No. :32519890815  Branch Code : 17313  IFSC Code : SBIN0017313  SWIFT Code : SBININBB824  MICR Code : 110002562</p> <ul style="list-style-type: none"> <li>• EMD from Foreign Bidder must <b>only</b> be submitted in form of Bank Guarantee provided in Tender document</li> <li>• EMD from foreign Bidder <b>shall not be</b> made in form of online bank transfer.</li> </ul> <p>OR</p> <p>EMD or Tender fee in INR ( For Indian Bidders)  Beneficiary Name : Petronet LNG limited  Account Number : PLLDELPR000242022  Bank Name : HDFC Bank Ltd  Branch Name : K G Marg, Delhi  IFSC Code : HDFC0000003</p> <ul style="list-style-type: none"> <li>• EMD from Indian Bidder can also be submitted in form of Bank Guarantee provided in Tender document</li> </ul>
8.	Place and time of issue of Bid Document	<p><b>8<sup>th</sup> July 2022 to 24<sup>th</sup> August 2022</b>  After submission of requisite amount of Tender fee, Bidder will email the receipt of the same to <a href="mailto:tlb22tender@petronetlng.in">tlb22tender@petronetlng.in</a> along with GST Certificate &amp; PAN, PLL will issue the Tender document in soft form to the Bidder accordingly.</p>
9.	Tender Issuing / Receiving Authority ( Hard copies of the Tender must reach at the mentioned )	<p>General Manager(C&amp;P) ,  Petronet LNG Limited  1st Floor World Trade Centre  Babar Road, Barakhamba Lane, New Delhi-110001  Tel. No. 011-23472525,  Email:<a href="mailto:tlb22tender@petronetlng.in">tlb22tender@petronetlng.in</a></p>
10.	Last Date/Time of Submission of Bids	<p>On or before <b>25<sup>th</sup> August 2022 @ 1500 Hrs.</b></p>

11.	Last date for submission of Query	On or before <b>30<sup>th</sup> July 2022</b>
12.	Date for Pre Bid Meeting	<b>On 3<sup>rd</sup> August,2022 @ 1500 hrs</b> The Pre-Bid Meeting shall be conducted online, Bidder interested in attending the Pre Bid meeting has to send its written request through email on <a href="mailto:tlb22tender@petronetlng.in">tlb22tender@petronetlng.in</a> on or before 2 <sup>nd</sup> August, 2022 (1500 Hrs.). PLL will send the link for joining the meeting accordingly.
13.	Copy of other documents to be submitted along with the bid	List of essential documents to be submitted along with the Bid as specified in clause C4 of ITB
14.	Mode of submission	Bids to be submitted in accordance with clause 5 of ITB

The Bidding Document will be sold on receipt of application along with requisite tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL. If the documents were issued inadvertently, offers submitted by such Bidder shall not be considered if the Bidder is on holiday as stated above on the due date of Bid submission, Offer/ proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

Any revision, Addendum on time extension etc. to this Tender Document will be hosted on PLL website ([www.petronetlng.in](http://www.petronetlng.in)). Bidders are requested to visit the website regularly and keep themselves updated.

PLL reserves the right not to issue the RFP document and/or accept or reject any or all the proposals at any stage of the process and/or annul / modify the process without assigning any reasons at its sole discretion.

Contact details are given below:

**Sr. Manager (C&P)**  
**Petronet LNG Limited**  
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