



## **GLOBAL NOTIFICATION FOR SELECTION OF PROJECT MANAGEMENT CONSULTANT (PMC) FOR THIRD BERTH (JETTY) AT PETRONET LNG TERMINAL, DAHEJ**

**Petronet LNG Limited**, a company promoted by Bharat Petroleum Corporation Limited (“**BPCL**”), GAIL (India) Limited (“**GAIL**”), Indian Oil Corporation Limited (“**IOC**”) and Oil & Natural Gas Corporation Limited (“**ONGC**”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites bid through International Competitive Bidding (ICB) from prospective bidders to submit their qualification proposals in accordance with Request for Proposal (RFP) document (**PLDELPR000232022**), for selection of “Project Management Consultant (PMC) for Third Berth (Jetty) at Petronet LNG Terminal, Dahej.”.

A bid satisfying the requirements of bid eligibility/ evaluation criteria stated herein shall be evaluated for techno-commercial eligibility. Any bid not satisfying the following techno-commercial eligibility criteria shall be liable for rejection. Bidders may fall under any of the following 2 categories:

1. Single bidder
2. Consortium of bidders

The Bid eligibility criteria of the bidders under respective categories is enumerated below:

<b>Bid Eligibility Criteria</b>	
	<b>Description</b>
<b>A</b>	<b>TECHNICAL CRITERIA</b>
	<ol style="list-style-type: none"><li>1. In case of a single bidder: The bidder shall have experience in successfully carrying out PMC services including detail engineering design review, construction supervision, project management, procurement management, quality assurance, HSE and commissioning services for marine civil works and topside structures for at least one jetty (handling cryogenic hydrocarbon products for vessels exceeding 200 meter LOA) in a single project, having a contract value of PMC works not less than INR 11.5 crore or USD 1.45 Million, executed during any of the past 10 years, prior to the last date of submission of the bid. The said jetty must have completed 1 year of successful operation post commissioning.</li><li>2. In case of a consortium bidder:<ol style="list-style-type: none"><li>a) If a bidder has successfully completed a PMC project as stated in S. No. 1 above, on consortium basis, then such bidder may bid for this project with same consortium leader and same consortium member, having same responsibility matrix.</li></ol></li></ol> <p style="text-align: center;">OR</p> <ol style="list-style-type: none"><li>b) If the bidder has successfully completed a PMC project as stated at S. No. 1 above, on consortium basis, and was a leader of the consortium in such project, the bidder may also bid as consortium in this project with a new consortium member. The consortium leader</li></ol>

	<p>and the consortium member must also have relevant experience as indicated in Sr. No. 1 above, for the respective jobs indicated in the job matrix.</p> <p style="text-align: center;">OR</p> <p>c) Bidders independently meeting the total criteria as mentioned at S. No.1 above, can also bid for this project as consortium. The consortium leader and the consortium member must also have relevant experience for the respective jobs indicated in the job matrix.</p> <p><b><u>Notes:</u></b></p> <p>(i) Consortium leader shall be responsible for entire Scope of Work under the project with consortium member being jointly and severally liable for the project.</p> <p>(ii) The consortium is restricted to have maximum of two members i.e. one leader and another member.</p> <p>(iii) The leader of the consortium must have executed a single PMC project of jetty construction of minimum contract value of Rs. 11.5 crore or USD 1.45 Million during any of the last 10 years as per the criteria stated at S. No. 1 above, prior to the last date of submission of the bid.</p> <p>The member of the consortium must have executed a single PMC project of jetty construction of minimum contract value of Rs. 5.75 crore or USD 0.72 Million during any of the last 10 years, prior to the last date of submission of the bid.</p> <p>(iv) The consortium leader for this project, as a minimum, shall carry out PMC services for the following for marine civil works and shall have relevant prior experience for above jobs as per criteria stated in S. No. 1:</p> <p>a) Procurement management  b) Project management  c) Construction supervision and Quality assurance  d) Commissioning</p> <p>(v) Note (iii) and Note (iv) are applicable to bidders mentioned at S. No. 2b and 2c above.</p> <p>(vi) The agreed job responsibility matrix along with MoU between consortium leader and the consortium member is to be annexed along with the bid</p>
<b>B</b>	<b>FINANCIAL CRITERIA</b>
	<p>The Bidder must satisfy the following financial requirements as per their audited balance sheets (latest financial year shall be either ending in December 2021 or March 2022 as the case may be).</p> <p>1. Annual Turnover: The single Bidder or the Leader, as the case may be, should have a minimum Annual Turnover of Indian Rupees Six Crore and Fifty Lakh only (INR 6.5 Crore) for an Indian bidder or United States Dollar (USD) 0.82 million for foreign bidder in any of the preceding three financial years (i.e. 2021-22, 2020-21, 2019-20 or financial year ending 31<sup>st</sup> December 2021, 31<sup>st</sup> December 2020 and 31<sup>st</sup> December 2019) prior to the prescribed Bid Submission date. In case of consortium, if applicable the minimum Annual Turnover of the Consortium Member (other than Leader) should be Indian Rupees Three Crore and Twenty-Five Lakh only (INR 3.25 Crore) for an Indian bidder or United States Dollar (USD) 0.41 million for foreign bidder in any</p>

	<p>of the preceding three financial years (i.e. 2021-22, 2020-21, 2019-20 or financial year ending 31<sup>st</sup> December 2021, 31<sup>st</sup> December 2020 and 31<sup>st</sup> December 2019) prior to the prescribed Bid Submission date.</p> <p>2. Net worth: Net worth of the single bidder should be positive in latest audited financial year; however, in case of Consortium Bidder, Net worth in latest audited financial year should be positive independently for the Leader and Consortium Member.</p> <p>3. Working Capital: Working Capital must be minimum of INR 1.3 Crore or USD 0.16 million in latest audited financial year for the single Bidder or the Leader, as the case may be; however in case of a Consortium Bidder, the Working Capital in latest audited financial year of the Consortium Member (other than Leader) must be minimum of INR Sixty Five lakh only (INR 65 Lakh) or USD 0.08 million.</p> <p>[If the single Bidder or the Leader or the Consortium Member, as the case may be, having negative or inadequate working capital, then such single Bidder or the Consortium Leader or Consortium Member, as the case may be, shall submit a letter from any scheduled commercial bank, as per RBI Act, 1934, confirming the availability of the line of credit to cover working capital requirement specified above, as per the format provided in tender document.]</p>
<p><b>Notes:</b></p>	<p><b>Documents in support of Technical Criteria:</b></p> <p>1) Bidder shall submit following documents in support of the Technical Bid Evaluation Criteria (BEC) duly certified/attested by independent chartered engineer and notary public with his legible seal and signature.</p> <p>a) PO / LOA/ Work Order /Contract copy. b) Execution/ experience/ completion certificate from client.</p> <p>2) All documents in support of Technical Criteria of BEC to be furnished by the bidders shall necessarily be duly certified/ attested by:</p> <p>a) For Indian bidder: duly certified/ attested by Chartered Engineer and notary public with legible stamp. b) For Foreign bidder: duly certified/ attested by Chartered Engineer/ Licensed Professional Engineer or Equivalent Registered Engineer of bidder's country with legible stamp.</p> <p>3) Jobs executed by subsidiary/fellow subsidiary/holding company: A job executed by a bidder for its own plant/projects cannot be considered as experience for the purpose of meeting the requirements of BEC of the tender. However, jobs executed for subsidiary / fellow subsidiary / holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by statutory auditor of the bidder towards payment of statutory tax in support of the job executed for subsidiary / fellow subsidiary / holding company. Such bidders are required to submit these documents in addition to the documents specified in the bidding documents to meet BEC of the tender.</p> <p><b>Documents in support of Financial Criteria:</b></p> <p>1. All relevant document submitted in support of financial criteria shall be duly certified by statutory Auditor of the Bidder or Independent Chartered Accountant with his seal/signature and UDIN number.</p>

2. If the bidder's working capital is negative or inadequate, then such bidder shall submit a letter from any scheduled commercial bank, as per RBI Act, 1934, confirming the availability of the line of credit to cover working capital requirement specified above, as per the format provided in tender document.
3. "Net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.
4. For Indian Bidders: In case the audited financial results for the financial year 2021-22 have not been finalized, such bidder may provide audited financial result as on 31st March 2021 as last financial year. Bidder's turnover, net worth and working capital shall be evaluated accordingly. Bidder would be required to provide declaration to this effect and the same shall be certified by its statutory Auditor. For tenders where the bid submission date is later than 30<sup>th</sup> September, then the financial year ending in March of the current year will be considered as the latest financial year.
5. In case of Foreign Bidder, Bidder shall provide audited balance sheet, not earlier than, as on 31st December 2021 as last financial year. Bidder's turnover, net worth and working capital shall be evaluated accordingly.

## General Instructions

For participation and more details Interested Party(ies) can buy the Request for Proposal (RFP) Document on payment of tender fee (Non-refundable) as per details below:

1.	Tender Name of work	<b>Tender for Selection of Project Management Consultant (PMC) for Third Berth (Jetty) at Petronet LNG Terminal, Dahej.</b>
2.	Type of tender	<b>International Open / Single / Two-Stage bid</b>
3.	Job Completion Period	38 months from the date of award of the LOA.
4.	Site Location	Petronet LNG Limited, Dahej Terminal
5.	Tender Document fee (non-refundable)	For Indian Bidder: Rs. 5,000/- (Indian Rupees Five Thousand only) Or For Foreign Bidder: \$ 100 (One Hundred US Dollar Only) The above amount is inclusive of GST, Bidder to bear any and all bank charges to ensure that above net amount (Tender fee) is credited to PLL.
6.	Earnest Money Deposit (EMD)	For Indian Bidder: INR 32,00,000/- (Indian Rupees Thirty-Two Lakh only) Or For Foreign Bidder: USD 40,000 (Forty Thousand US Dollar Only)
7.	Mode of payment of Tender fee and EMD	The Bidder should submit Tender Fee through online banking below PLL account details: <b>Tender fee in USD (For Foreign Bidders)</b> State Bank of India, New Delhi, Account No: 32519890815 Branch Code: 17313 IFSC Code: SBIN0017313 SWIFT Code: SBININBB824 MICR Code: 110002562 Correspondence Bank: State Bank of India, New York, USA Correspondence Bank Acc. No.: 77600125220002 Correspondence Bank Swift Code: SBINUS33 <ul style="list-style-type: none"><li>• EMD from Foreign Bidder must only be submitted in form of Bank Guarantee as per Form-5 provided in Tender document</li><li>• EMD from foreign Bidder shall <b>not be made in form of online bank transfer.</b></li></ul>

		<p>OR</p> <p>EMD or Tender fee in INR (For Indian Bidders)</p> <p>Beneficiary Name : Petronet LNG Limited</p> <p>Account Number : PLLDELPR000232022</p> <p>Bank Name : HDFC Bank Ltd</p> <p>Branch Name : K G Marg, Delhi</p> <p>IFSC Code : HDFC0000003</p> <p>Note:</p> <ul style="list-style-type: none"> <li>EMD from Indian Bidder can also be submitted in form of Bank Guarantee provided in Tender document</li> </ul>
8.	Place and time of issue of Bid Document	<p>After submission of the fee, RFP Document shall be available from <b>24<sup>th</sup> August 2022 to 11<sup>th</sup> October 2022.</b></p> <p>Note *: After submission of requisite amount of Tender fee, Bidder will email the receipt of the same on <a href="mailto:pmctj22tender@petronetlng.in">pmctj22tender@petronetlng.in</a> along with GST Certificate &amp; PAN, PLL will issue the Tender document in soft form to the Bidder accordingly.</p>
9.	Tender Issuing / Receiving Authority	<p>GM (C&amp;P), Petronet LNG Limited 1st Floor World Trade Centre Babar Road, Barakhamba Lane, New Delhi-110001 Tel. No. 011-23472525, Email: <a href="mailto:pmctj22tender@petronetlng.in">pmctj22tender@petronetlng.in</a></p>
10.	Last Date/Time of Submission of Bids	On or before <b>11<sup>th</sup> October 2022 @ 1500 Hrs.</b>
11.	Receipt of Query(ies) from Interested Parties prior to the Prebid Conference	On or <b>before 01<sup>st</sup> September, 2022</b>
12.	Date for Pre-Bid Meeting	<p><b>On 02<sup>nd</sup> September 2022 @ 1400 hrs</b></p> <p>The Pre-Bid Meeting shall be conducted online, Bidder interested in attending the Pre-Bid meeting has to send its written request through email on <a href="mailto:pmctj22tender@petronetlng.in">pmctj22tender@petronetlng.in</a> on or before <b>01<sup>st</sup> September 2022 (1500 Hrs.)</b>. PLL will send the link for joining the meeting accordingly.</p>

13.	Last date for receiving additional Query(ies) from the Interested Party(ies) after the Prebid Conference	On or before <b>16th September, 2022</b>
14.	Copy of other documents to be submitted along with the bid	List of essential documents to be submitted along with the Bid as specified in clause C5 of ITB.
15.	Mode of submission	Bids to be submitted in accordance with clause C5 of ITB.

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa and would have to be necessarily procured by the Bidding Company.

The Bidding Document will be sold on receipt of application along with requisite Tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL (if any). If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, Offer/ proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

Any revision, Addendum, time extension, etc. to this Tender Document will be hosted on the above-mentioned website(s). Bidders are requested to visit the website regularly and keep themselves updated.

PLL reserves the right not to issue the RFP document and/or accept or reject any or all the proposals at any stage of the process and/or annul / modify the process without assigning any reasons at its sole discretion.

Contact details are given below:

**GM (C&P)**

**Petronet LNG Limited**

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Email id: **pmctj22tender@petronetlng.in**