

# NOTIFICATION OF TENDER DOCUMENT FOR SUPPLY, INSTALLATION AND MIGRATION OF STORAGE SOLUTION AT PETRONET LNG LIMITED

**Petronet LNG Limited**, a company with its registered office at World Trade Centre, 1<sup>st</sup> Floor, Babar Road, Barakhamba Lane, New Delhi, 110 001, India, incorporated in April, 1998 under the provisions of the (Indian) Companies Act, 1956 ("**PLL**" or the "**Company**") and promoted by Bharat Petroleum Corporation Limited ("**BPCL**"), GAIL (India) Limited ("**GAIL**"), Indian Oil Corporation Limited ("**IOCL**") and Oil & Natural Gas Corporation Limited ("**ONGC**"), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India. Its shares are listed on the Bombay Stock Exchange and the National Stock Exchange of India

The company invites bids under single stage two-bid system for Tender for SUPPLY, INSTALLATION AND MIGRATION OF STORAGE SOLUTION AT PETRONET LNG LIMITED, to submit their bid in accordance with Tender Document (PLLDELIT000442022).

For selection of bidders, Eligibility Criteria is described below. The Bidder should meet the following Techno Commercial Criteria and any Bidder not meeting the same will be rejected.

#### **Bid Eligibility Criteria (BEC)**

The interested bidder should meet the following technical and financial qualifying criteria.

S. No	Parameter	Pre-Qualification Criteria	Documentary Required
1.	Authorized partner of OEM for Primary Storage	Bidder should be an authorized partner of OEM whose hardware and /Software has been proposed.	Relevant letters on OEM letterhead.
2.	Support Centre	Bidder/OEM should have its own Support centre/Office for Telephonic and Remote Assistance Services in India.	Support Centre/Office Contact Details on Bidder/OEM letterhead
3.	Work experience	The Bidder should have supplied, installed, commissioned, migrated data for such proposed or any other Storage and SAN infra (minimum 20 TB usable capacity) having value of at least Rs. 1 crore (excluding taxes) against single work order during last 7 (seven) years ending on previous day of last date of submission of Bids.  In case where the contracts /work orders are still running the contract	Bidder shall submit following documents in support of the Bid evaluation criteria (BEC) duly certified/attested by independent chartered engineer and notary public with his legible seal and signature. Documentary evidence with relevant copies of Purchase Order or Satisfactory Working Certificates with Completion Certificates in the last seven years including names of clients with contact details.

S. No	Parameter	Pre-Qualification Criteria	Documentary Required
		value executed prior to due date of bid submission shall be equal to or more Rs. 1 Cr (excluding taxes).	
4.	Gartner Report	<ul> <li>i) OEM of the proposed primary storage solution should be in Gartner's leader quadrant for primary storage.</li> <li>ii) OEM of the proposed backup</li> </ul>	Latest Gartner Leader Quadrant report duly certified/ attested by Chartered Engineer and notary public with legible stamp.
		software should be in any quadrant of latest Gartner report for Enterprise Backup software and recovery solutions.	
5.	Turnover	Annual Turnover: Bidder's minimum annual turnover shall be INR 3 Crores (Indian Rupees Three Crore only) in any of the latest preceding three financial years prior to the prescribed Bid submission date (i.e., FY 2021-22, 2020-21, 2019-20)	Bidder to submit Certificate duly certified by Chartered
6.	Net-worth	Net worth of the Bidder as on 31st March of previous audited financial Year i.e., FY 2021-22 should be positive.	Accountant in Practice in the form attached as Form-9.
7.	Working Capital	Working Capital: Working Capital of the Bidder must be minimum Rs. 60 Lakhs in latest audited financial year.	

### Note:

- 1. All charges of the Third party for verification and certification shall be borne by the Bidder.
- 2. PLL reserves the right to call for any further information that it deems necessary. In case, the Company finds the submitted information to be false / forged / misleading in any manner, the bidder is liable to be put on a holiday for a three-year period.
- 3. **In case where the contracts/work orders are still running** the contract value executed prior to due date of bid submission shall be equal to or more than the minimum prescribed value in the BEC.

## **General Instructions**

For participation bidders can collect the Tender Document as per details provided below:

1.	Tender Name of work	Tender for Supply, Installation and Migration of Storage Solution at Petronet LNG Limited
2.	Tender No.	PLLDELIT000442022
3.	Type of tender	Open Domestic Tender
4.	Type of Bidding System	Single Stage Two-bid

_	Contract Period	Cumply
5.	Contract Feriod	<ol> <li>Supply:         <ol> <li>Storage Solution for Data Centre shall be delivered to PLL, Dahej within 5 Months from the date of issuance of LOA.</li> <li>Storage Solution for Disaster Recovery Centre shall be delivered to PLL, New Delhi within 5 Months from the date of issuance of LOA.</li> </ol> </li> </ol>
		<b>Installation &amp; Migration:</b> The complete system shall be installed, and Complete Data Migration shall be done within 2 months from the date of receipt of material at both the Locations of PLL.
		<b>Support/Warranty</b> : Comprehensive warranty of five years with license from the date of installation and acceptance of the system by the PLL at Both the Locations
6.	Site / Location	Disaster Recovery at Petronet LNG Ltd. New Delhi - 1st Floor,     World Trade Centre, Babar Road, Barakhamba Lane New Delhi     - 110 001, India
		<ol> <li>Data Centre at Petronet LNG Ltd, DAHEJ TERMINAL Plot No. 7/A, GIDC Industrial Estate Dahej, Taluka vagra, Distt. Bharuch - 392 130, Gujarat, India</li> </ol>
7.	Earnest Money Deposit (EMD)	INR 9,00,000/- (Indian Rupees Nine Lakhs only)
8.	Tender Document fee (non- refundable)	INR 2,500 (Indian Rupees Two Thousand and Five Hundred only).  (The above amount is inclusive of GST, Bidder to bear any and all bank charges to ensure that above net amount (Tender fee) is credited to PLL.)
9.	Mode of payment tender Fee and EMD	EMD can be submitted either in the form of Bank Guarantee (i.e. as per Form-9) or through online banking at below PLL account details:  Beneficiary Name : Petronet LNG limited
		Account Number : PLLDELIT000442022  Bank Name : HDFC Bank Ltd  Branch Name : K G Marg, Delhi  IFSC Code : HDFC0000003
		Tender Fee to be paid only through online banking at the above- mentioned Account Number.  Note: Payment shall not be made via IMPS.
10.	Place and time of issue of Bid Document	On any working day from 10:00 hrs up to 17:00 hours from <b>November 14, 2022 to December 05, 2022.</b> Note: After submission of requisite amount of Tender fee, Bidder will email the receipt of the Payment along with Bidder's GST registration certificate and PAN card on <a href="mailto:cnp@petronetlng.in">cnp@petronetlng.in</a> . PLL will issue the Tender document to such interested Bidders via email.
11.	Contact Details and Address of Tender Dealing Officer	Designation: Sr. Manager (C&P) Mob. No.: 011-23472525 E-mail: cnp@petronetlng.in Address: Petronet LNG Limited, 1st Floor World Trade Centre, Babar Road, Barakhamba Lane, New Delhi

	12.	Last Date/Time of Submission of Bids	On or before <b>December 06, 2022 (1500 Hrs.)</b> Physical submission (in hard copy) as per Clause 4 of the ITB at the address given below: Petronet LNG Limited 1st Floor World Trade Centre Babar Road, Barakhamba Lane, New Delhi-110001
=	13.	Last date for submission of Query	On or before November 23, 2022. (through email on <a href="mailto:cnp@petronetlng.in">cnp@petronetlng.in</a> )  Bidders to note that PLL shall not consider or be obligated to respond to any query(ies) submitted after the query submission date and time.
	14.	Date for Pre-Bid Meeting	November 22, 2022  The Pre-Bid Meeting shall be conducted online, any Bidder interested in attending the Pre-Bid meeting has to send its written request through email on cnp@petronetlng.in on or before November 21, 2022 (1500 Hrs.). PLL will send the link for joining the meeting accordingly.

- Bids must be submitted strictly in accordance with Clause No. 4 of ITB. The NIT is an integral and inseparable part of the bidding document.
- The Bidding Documents shall remain the exclusive property of the Owner without any right with the Bidder to use them for any purpose except for the purpose of Bidding and for use by the successful Bidder with reference to the Work.
- No tender documents will, however, be sold / issued to the bidders who are on Holiday by PLL (if any) or have initiated any court proceedings, arbitration or started any litigation process against PLL. If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, offer from such bidder shall be returned. The above is with prejudice to other rights of PLL.
- PLL reserves the right to reject any or all Bid or cancel / withdraw the invitation to bid without assigning any reason whatsoever and in such case no bidder / intending bidder shall have any claim arising out of such actions.
- If the date of receiving and opening of Tender happens to be holiday/declared holiday, the Tender shall be received and opened on the next working day at the same time and in the same manner.

### Contact details are given below:

Ashutosh Varma
Sr. Manager (C&P)
Petronet LNG Limited
World Trade Centre, 1st Floor,

Babar Road, Barakhamba Lane,

New Delhi-110 001

Tel. No.: +91-11-23472525, Email id: cnp@petronetlng.in