



GLOBAL NOTIFICATION FOR HIRING OF CONSULTANT FOR SOURCING AND CHARTERING OF FSRU FOR LNG TERMINAL AT GOPALPUR

Petronet LNG Limited, a company promoted by Bharat Petroleum Corporation Limited (“**BPCL**”), GAIL (India) Limited (“**GAIL**”), Indian Oil Corporation Limited (“**IOC**”) and Oil & Natural Gas Corporation Limited (“**ONGC**”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites bid through International Competitive Bidding (ICB) from prospective bidders to submit their qualification proposals in accordance with Request for Proposal (RFP) document (**PLDELPR000232022**), for “Hiring of Consultant for Sourcing and Chartering of FSRU for LNG Terminal at Gopalpur”.

A bid satisfying the requirements of bid eligibility/ evaluation criteria stated herein shall be evaluated for techno-commercial eligibility. Any bid not satisfying the following techno-commercial eligibility criteria shall be liable for rejection.

The Bid eligibility criteria of the bidders are enumerated below:

Bid Eligibility Criteria	
	Description
A	TECHNICAL CRITERIA
	The Bidder shall have experience as a Consultant for Chartering/ Hiring/Procurement of FSRU on time charter basis for development of FSRU based LNG Terminal, with a scope comprising of tender preparation, tender evaluation, selection of FSRU (tendering process must have been concluded) for a minimum capacity of 2.0 MMTPA in single or across multiple projects, during the past 10 years to be reckoned from original bid due date with the following: a. Contract value for the above referred project(s) not less than INR 1.19 crores or equivalent* in a single completed project. OR b. Two similar completed projects each of contract value not less than INR 0.95 crores or equivalent* OR

	<p>c. Three similar competed projects each of contract value not less than INR 0.71 crores or equivalent*</p> <p>Note: The Contract value as indicated above shall be exclusive of GST/Taxes for arriving at Single / Two / Three Completed work order values.</p> <p>*In case the work orders submitted by the bidder is in multiple currency/ non-INR, the same shall be converted to equivalent INR considering the conversion rate as on the date of issue of the reference order(s) based on SBI TT selling rate or RBI / Customs Notified exchange rate.</p>
B	FINANCIAL CRITERIA
	<p>i) Annual Turnover: Bidder's minimum Annual Turnover shall be Indian Rupees One Crore and Nineteen Lakh only (INR 1.19 Crore) for an Indian bidder or United States Dollar (USD) 0.14 Million for foreign bidder in at least one of the immediate preceding three financial years as on due date of submission of Bid.</p> <p>ii) Net worth of the Bidder as per the immediate preceding year's audited financial statements should be positive.</p> <p>iii) Working Capital: Working Capital of the Bidder must be minimum of INR 24 Lakh or USD 0.029 Million as per the immediate preceding year's audited financial statements.</p> <p>Note: The Bidders who are meeting the above Technical & Financial criteria shall only be qualified for further evaluation.</p>
Notes:	<p>Documents in support of Technical Criteria:</p> <p>I. Bidder shall submit following documents in support of the above Technical Bid Eligibility Criteria (BEC).</p> <ol style="list-style-type: none"> PO / LOA/ Work Order /Contract copy Completion Certificate from end user clearly indicating value of work done. Any relevant document from end user specifying similar type of works carried by the bidder clearly indicating the value of work done. For work done as sub-contractor, necessary documentary evidence from client / end user for carrying out works as sub-contractor shall be furnished along with bid. <p>II. All documents in support of Technical Criteria of BEC to be furnished by the bidders shall necessarily be duly certified/ attested by:</p> <ol style="list-style-type: none"> For Indian bidder: duly certified/ attested by Chartered Engineer and notary public with legible stamp. For Foreign bidder: duly certified/ attested by Chartered Engineer/ Licensed Professional Engineer or Equivalent Registered Engineer of bidder's country

with legible stamp or CEO's/ CFO's of the company or from the parent company (in case bidder is a subsidiary).

III. Jobs executed by Subsidiary/ Fellow Subsidiary/ Holding Company:

A job executed by a bidder for its own plant/ projects cannot be considered as experience for the purpose of meeting the requirements of BEC of the tender. However, jobs executed for subsidiary/ fellow subsidiary/ holding company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice(s) duly certified by Statutory Auditor of the bidder towards payment of statutory tax in support of the job executed for subsidiary/ fellow subsidiary/ holding company. Such bidders are required to submit these documents in addition to the documents specified in the bidding documents to meet BEC of the tender.

IV. Any work/purchase/service order executed for PLL by any Bidder will not require any certification from external parties (i.e. Chartered Engineer and Notary Public).

Documents in support of Financial Criteria:

1. All relevant document submitted in support of financial criteria shall be duly certified by statutory Auditor of the Bidder or Independent Chartered Accountant with his seal/signature and UDIN number.
2. If the bidder's working capital is negative or inadequate, then such bidder shall submit a letter from any scheduled commercial bank, as per RBI Act, 1934, confirming the availability of the line of credit to cover working capital requirement specified above, as per the format provided in tender document.
3. "Net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation.
4. For Indian Bidders: In case the audited financial results for the financial year 2021-22 have not been finalized, such bidder may provide audited financial result as on 31st March 2021 as last financial year. Bidder's turnover, net worth and working capital shall be evaluated accordingly. Bidder would be required to provide declaration to this effect and the same shall be certified by its statutory Auditor. For tenders where the bid submission date is later than 30th September, then the financial year ending in March of the current year will be considered as the latest financial year.

5. In case of Foreign Bidder, Bidder shall provide audited balance sheet, not earlier than, as on 31st December 2022 as last financial year. Bidder's turnover, net worth and working capital shall be evaluated accordingly."

6. For authentication of document submitted in support of financial Criteria of Bid Evaluation Criteria (BEC):

a) Indian bidder: shall submit "Details of financial capability of bidder" in prescribed format duly signed and stamped by a chartered accountant. Further copy of audited annual financial statements submitted in bid shall be duly certified/attested by notary public with legible stamp.

b) Foreign bidder: shall submit the document as mentioned below:

- i. "Details of financial capability of bidder" in prescribed format duly signed and stamped by a chartered accountant.
- ii. For the bidders whose financial year is calendar year, the audited financial results shall be considered on calendar year basis in lieu of financial year.
- iii. If a Bidder is not required to get its accounts audited under Section 44AB of The Income Tax Act, 1961, certificate from a Practicing Chartered Accountant towards the turnover of the Bidder along with copy of its Income Tax Return should be obtained.
- iv. The requirement for submission of audited financial statements is sometimes not accepted by some foreign bidders due to their internal/ local regulation (particularly in case such bidders are subsidiaries of other foreign company). Instead, they prefer to submit CEO's/ CFO's certificate (the parent company for itself or for its subsidiary) for their turnover or the financial statements. In such cases, CEO's/ CFO's certificate in original, from the company or from the parent company (in case bidder is a subsidiary) stating the turnover of the bidding entity along with a declaration that the bidding company is not in a position to submit its financial statement as per the local/ internal regulation (clearly specifying the applicable regulation) with an endorsement by Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company/ firm) may be accepted.
- v. Wherever Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company/ firm) is not in a position to endorse such CEO's/ CFO's certificate due to local regulations, CEO's/ CFO's certificate in original without endorsement may be accepted provided a reference of the local regulation restricting this endorsement is given in the CEO's/ CFO's certificate.

General Instructions

For participation and more details Interested Party(ies) can buy the Request for Proposal (RFP) Document on payment of tender fee (Non-refundable) as per details below:

1.	Tender Name of work	Tender For Appointment of Consultant For Sourcing and Chartering of FSRU for LNG terminal at Gopalpur Odisha
2.	Tender No.	PLLDELPR000232023
3.	Type of tender	Open international Competitive Bidding
4.	Type of Bidding System	Single Stage Two-bid
5.	Job Completion Period	20 Weeks from the date of issue of LoA
6.	Site / Location	Gopalpur, Odisha
7.	Earnest Money Deposit (EMD)	NA
8.	Tender Document fee (non-refundable)	For Indian Bidder: INR 1000/- (Indian Rupees One Thousand only), or For Foreign Bidder: \$ 25 (Twenty-Five US Dollar Only) The above amount is inclusive of GST, Bidder to bear any and all bank charges to ensure that above net amount (Tender fee) is credited to PLL.
9.	Mode of payment of Tender Fee	The Bidder should submit Tender Fee through online banking in below PLL account details: Tender fee in USD (For Foreign Bidders) State Bank of India, New Delhi, Account No: 32519890815 Branch Code: 17313 IFSC Code: SBIN0017313 SWIFT Code: SBININBB824 MICR Code: 110002562

		<p>Correspondence Bank: State Bank of India, New York, USA Correspondence Bank Acc. No.: 77600125220002 Correspondence Bank Swift Code: SBINUS33</p> <p>And</p> <p>Tender fee in INR (For Indian Bidders)</p> <p>Beneficiary Name : Petronet LNG limited Account Number : PLLDELPR000232023 Bank Name : HDFC Bank Ltd Branch Name : K G Marg, Delhi IFSC Code : HDFC0000003</p> <p>Note: Payment shall not be made via IMPS.</p>
10.	Availability of Tender Document	<p>From 27/07/2023 to 04/09/2023 up to (15:00 hrs, IST)</p> <p>Note *: After submission of requisite amount of Tender fee, Bidder will email the receipt of the same on cnp@petronetlng.in along with GST Certificate & PAN, PLL will issue the Tender document in soft form to the Bidder accordingly.</p>
11.	Contact Details and Address of Tender Dealing Officer	<p>Designation: Manager (C&P) Ph. No.: 011 23472637 E-mail: cnp@petronetlng.in Address: Petronet LNG Limited, 1st Floor World Trade Centre, Babar Road, Barakhamba Lane, New Delhi</p>
12.	Last Date/Time of Submission of Bids	On or before 05th September 2023 (1500 Hrs.)
13.	Last date for submission of Query	On or before 09th August 2023 (through email on cnp@petronetlng.in)
14.	Date for Pre-Bid Meeting	<p>07th August, 2023</p> <p>The Pre-Bid Meeting shall be conducted online, Bidder interested in attending the Pre Bid meeting has to send its written request through email on cnp@petronetlng.in on or before 04th August, 2023 (1500 Hrs.). PLL will send the link for joining the meeting accordingly.</p>

The Bidding Documents shall remain the exclusive property of the PLL without any right with the Bidder to use them for any purpose except for the purpose of Bidding and for use by the successful Bidder with reference to the Work.

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa and would have to be necessarily procured by the Bidding Company.

The Bidding Document will be sold on receipt of application along with requisite Tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL (if any). If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, Offer/ proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

Any revision, Addendum, time extension, etc. to this Tender Document will be hosted on the above-mentioned website(s). Bidders are requested to visit the website regularly and keep themselves updated.

PLL reserves the right not to issue the RFP document and/or accept or reject any or all the proposals at any stage of the process and/or annul / modify the process without assigning any reasons at its sole discretion.

Contact details are given below:

Manager (C&P)

Petronet LNG Limited

World Trade Centre, 1st Floor, Babar Road, Barakhamba Lane, New Delhi-110 001

Tel. No.: +91-11-23472525

Email id: **cnp@petronetlng.in**