



## GLOBAL NOTIFICATION FOR QUALIFICATION OF ENGINEERING, PROCUREMENT, CONSTRUCTION AND COMMISSIONING (EPCC) CONTRACTORS FOR ONE LNG STORAGE TANK AT DAHEJ LNG TERMINAL

**Petronet LNG Limited**, a company promoted by Bharat Petroleum Corporation Limited (“BPCL”), GAIL (India) Limited (“GAIL”), Indian Oil Corporation Limited (“IOCL”) and Oil & Natural Gas Corporation Limited (“ONGC”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites prospective bidders to submit their qualification proposals in accordance with Request for Qualification (RFQ) document (**PLL/DE-IIIB1/RFQ/EPC/TANK**), for lump-sum Engineering, Procurement, Construction and Commissioning Contract, One LNG Storage Tank construction at Dahej LNG Terminal.

Bid can be submitted by a single Bidder or a Consortium Bidder. For both type of bidders Qualification Criteria is described here below. The Bidder should meet the following Techno Commercial Criteria and any Bidder not meeting the same will be rejected.

### Qualification Criteria for One LNG Storage Tank

#### I. In case of a single Bidder:

Bidder should have

- successfully completed Lumpsum, Design, Engineering, Procurement, Construction, Commissioning and Project Management for at least one EPCC contract of LNG Storage tank(s) of minimum capacity of 120,000 cubic meters, during the last 15 years and which has been in operation satisfactorily as on due date of submission of Bid; The last 15 (fifteen) years shall be counted from the commissioning of the plant till last day of Bid submission date; and
- If the Bidder has the experience of Lumpsum EPCC contract of LNG Tanks as stipulated above and has no experience in design, in such case Bidder can select a company as a Subcontractor having requisite experience in design. The Subcontractor should have experience of design of LNG Storage tanks as stipulated in (a) above and also at least one (01) LNG Storage tank out of its design should be operating satisfactorily as on due date of submission of Bid.

The Bidder who qualifies on its own can also opt for forming a Consortium as per criteria defined for Consortium Bidder.

#### II. In case of a Consortium Bidder:

If a Bidder has completed a project (submitted to qualify against technical eligibility requirement) on Consortium basis, the Consortium Leader and Consortium Member(s) should have jointly met the experience requirement given under (a) & (b) at Sl. No. (I) of Qualification Criteria. Consortium Leader should have been responsible for the entire scope of work, as a leader and as a minimum should have successfully performed the activities of Engineering, Procurement, Overall Project Management and Commissioning for such project(s) on its own. The above Consortium Leader may bid for this Project with the same Consortium Member(s) or the Consortium Leader can choose new Consortium Member(s) fulfilling the requirements under (a) & (b) at Sl. No. (I) of Qualification Criteria for their relevant portion of work, however, Consortium Leader, as a minimum, on its own shall perform Engineering, Procurement, Overall Project Management and Commissioning.

- The Bidder or the Leader (in case of Consortium) shall be responsible for entire scope of work under the project with all the Consortium Members being jointly and severally liable for the Project.
- The Bidder or the Leader, as the case may be, must have an “Investment Grade” rating from an international reputed credit rating agency as on the date of Bidding against the Bidding Document. (For the purpose of this clause, “Investment Grade” rating shall mean a rating equal to or higher than “BBB” (of S&P) or Baa3 (of Moody’s) or any equivalent grade for long term debt instruments).

Or

- The Bidder or the Leader as the case may be, must satisfy the following financial requirements, as per their audited balance sheets (not earlier than December, 2016):
  - Turnover – atleast USD 125 Million each year for the last three financial years
  - Networth in latest financial year should be positive
  - Debt to equity ratio in latest financial year – should be less than 3.0

In case the Bidder or the Leader, as the case may be, does not meet the criteria set out above, such Bidder or the Leader, as the case may be, can provide the strength of its parent company for the purpose of evaluation provided that the parent company provides a Letter of Commitment

- No liquidation, court receivership or other similar proceedings should have been initiated or pending against the Bidding Company or the Leader.

### General Instructions

For participation and more details Interested Party(ies) can buy the Request for Qualification (RFQ) Document on payment of RFQ fee (Non-refundable) as per details below:

Issue of RFQ Document	RFQ Document can be collected on any working day from 1000 hrs to 1700 hrs (IST) on June 14, 2017 to July 28, 2017 as per the address given below: <b>Petronet LNG Limited,</b> 1 <sup>st</sup> Floor World Trade Center, Babar Road, Barakhamba Lane, New Delhi - 110001 (India)
RFQ Document Fee (Non-refundable)	Only in INR 67,000 or USD 1,000
Mode of Payment	Bank Draft in the name of “PETRONET LNG LIMITED” payable at New Delhi Or Through RTGS / NEFT / Electronic Wire Transfer as per Bank details given below: State Bank of India, New Delhi, Account No : <b>10813604530</b> Branch Code : 17313 IFSC Code : SBIN0017313 SWIFT Code : SBININBB824 MICR Code : 110002562
Last Date/Time of Submission of RFQ proposal	On or before July 31, 2017 (1500 Hrs. IST)

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa, and would have to be necessarily procured by either the Bidding Company or any Consortium Member of the Bidding Consortium.

PLL reserves the right not to issue the document and / or accept or reject any or all the bids at any stage of the process and / or modify the process without assigning any reason at its sole discretion.

Contact details are given below:

**President (O&M)**  
**Petronet LNG Limited**

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