



Petronet LNG Limited

INVITATION FOR EXPRESSION OF INTEREST (EOI) FOR COLLABORATION/ PARTICIPATION/ BUILDING & OPERATING WORLD CLASS CRYOGENIC/ COLD-CHAIN BUSINESS WAREHOUSE NEAR LNG TERMINAL AT DAHEJ, GUJARAT

Petronet LNG Limited a Company promoted by four (4) public sector oil companies – Bharat Petroleum Corporation Limited, GAIL (India) Limited, Indian Oil Corporation Limited and Oil & Natural Gas Corporation Limited, is engaged in the business of importing, storing and regasification of LNG. The above process involves handling of LNG at minus (-) 160 degree Celsius.

As a synergy with its current operations, Petronet is considering to establish world class cryogenic / cold chain warehouse for multiple products - perishable and other valuable products adjacent to its LNG terminal.

Petronet LNG intends to establish the above facilities in collaboration / participation with other national / international companies engaged in similar business. The facilities are intended to operate as a seaport gateway or hub for multiple products - perishable and other valuable products. The facilities can be designed in line with the requirements of the national / international partner's field of interest and can be suitable for significantly lower temperature (say in the range of +10°C to -70°C or even lower).

The following information is requested by the interested parties who seek interest in the aforesaid project. Details of projected proposition should be appended to each application.

S.No.	Information to be provided by the Interested Entity	Response
1	Information about the company: i) Name ii) Registered office iii) Nature of business iv) Contact person & contact number v) Email-id and Website	
2	Audited Financial statements of last 2 financial years.	
3	Experience in cold warehousing/supply chain & logistics business. i) Product types handled with volumes ii) Experience in port operations iii) Other relevant experience iv) Storage plan <ul style="list-style-type: none"> • Transit • Medium • Long term 	
4	Information about proposed operations: i) Product to be stored along with volume to be handled ii) Required temperature iii) Space requirement iv) Other specific requirement	
5	Views on nature of collaboration / business partnership. PLL is open to discuss innovative business practices.	

Kindly attach detailed information in proposal.

Interested parties may express their interest and send their enquiries latest by **17:00 IST of 15-February-2015** to:

Dy. Manager-Mechanical

Ref: Over-the-fence Cold Warehousing

Petronet LNG Limited

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PLL may invite the interested parties for further discussion and short listing.

General Information:

- During the process of storage and regasification of LNG, PLL handles LNG with temperature upto minus (-) 160 °C. Accordingly the cryogenic warehouse can be customized / designed for significantly low temperature (such as minus (-) 70°C or even lower)
- Dahej LNG Terminal handles 10 MTPA of LNG, and is being further expanded to 15 MTPA. This is the biggest operating Terminal in this region.

Interested parties may write to PLL for more information on the Project, if required.