

Petronet LNG Limited

NOTICE INVITING TENDER (INTERNATIONAL COMPETITIVE BIDDING)

FOR PACKAGE-1 ENGINEERING, PROCUREMENT, CONSTRUCTION AND COMISSIONING OF ONE LNG STORAGE TANK Petronet LNG Limited, a company promoted by Bharat Petroleum

Corporation Limited ("BPCL"), GAIL (India) Limited ("GAIL"), Indian Oil Corporation Limited ("IOC") and Oil & Natural Gas Corporation Limited ("ONGC"), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites prospective bidders to submit their bids in complete accordance with tender documents for following package, for lump-sum Engineering, Procurement, Construction and Commissioning Contract, for capacity expansion of its Dahej LNG Terminal from 15 MMTPA to 17.5 MMTPA (Phase-IIIB1).

Package 1: One LNG Storage Tank: Bid Document No: PLL/DE-IIIB1/RFP/EPC/TANK

Bid can be submitted by a Single Bidder or a Consortium Bidder. For both

type of bidders Qualification Criteria is described here below. The Bidder should meet the following Techno Commercial Criteria and any Bidder not meeting the same is liable to be rejected. Qualification Criteria for Package 1 - One LNG Storage Tank 1.0 (A) In case of a Single Bidder:

Bidder should have successfully completed on its own, Design, Engineering,

(a)

- Procurement, Construction, Commissioning and Project
- (ten) years shall be counted from the commissioning of the plant till last day of Bid submission date; and (b) Successfully completed construction work in India, in the area of Refineries/Petrochemicals/Natural Gas processing / Fertilizers / LNG regasification terminal / Hydrocarbon sector of value not

Management for at least one EPCC contract of LNG Storage tank(s) of minimum capacity of 120,000 cubic meters, during the last 10 years and which has been in operation satisfactorily for at least one year as on due date of submission of Bid; The last 10

- less than INR 100 Crore for a single project in last 5 years. The last 5 (five) years shall be counted from the last day of Bid submission date. The Bidder who qualifies on its own can also opt for forming a Consortium as per criteria defined for Consortium bidder. In case the
- Bidder does not possess the criteria (b) above on its own, it may form a Consortium to include a Consortium Member who fulfills this criteria. (B) In case of a Consortium Bidder: If a Bidder has completed a project (submitted to qualify against technical

eligibility requirement) on Consortium basis, the Consortium Leader and

Consortium Member(s) should have jointly met the experience requirement given under (a) & (b) at Sl. No. 1.0 (A) of Qualification

Criteria. Consortium Leader should have been responsible for the entire scope of work, as a leader and as a minimum should have successfully performed the activities of Detailed Engineering, Procurement, Overall Project Management and Commissioning for such project(s) on its own. The above Consortium Leader may bid for this Project with the same Consortium Member(s) or the Consortium Leader can choose new Consortium Member(s) fulfilling the requirements under (a) & (b) at Sl. No. 1.0 (A) of Qualification Criteria for their relevant portion of work, however, Consortium Leader, as a minimum, on its own shall perform Detailed Engineering, Procurement, Overall Project Management and Commissioning. (C) The Bidder or the Leader (in case of Consortium) shall be responsible

Tank A. The Bidder or the Leader, as the case may be, must have an "Investment Grade" rating from an international reputed credit rating agency as on the date of Bidding against the Bidding

Document . (For the purpose of this clause, "Investment Grade" rating shall mean a rating equal to or higher than "BBB" (of S&P)

Turnover – atleast USD 125 Million each year for the last

for entire scope of work under the project with all the Consortium

Financial Qualification Criteria for Package 1 - One LNG Storage

Members being jointly and severally liable for the Project.

three financial years

or Baa3 (of Moody's) or any equivalent grade for long term debt The Bidder or the Leader as the case may be, must satisfy the following financial requirements, as per their latest audited balance sheets (not earlier than December, 2014):

provided that the parent company provides a Letter of Commitment in the format provided at <Form 18.> (provided in Bid Document) No liquidation, court receivership or other similar proceedings

Networth in latest financial year should be positive

Debt to equity ratio – should be less than 3.0 In case the Bidder or the Leader, as the case may be, does not meet the criteria set out above, such Bidder or the Leader, as the case may be, can provide the strength of its parent company for the purpose of evaluation

> should have been initiated or pending against the Bidding Company or the Leader.

For participation and more details Interested Party(ies) can buy the Request For Proposal (RFP) Document(s) on payment of Tender fee

October 21, 2015 to November 20, 2015 as per the

Issue of

Bid Document

(Non-refundable) Mode of Payment

Bid Security Fee

Consortium.

General Instructions

(Non-refundable) as per details below:

address given below: **Petronet LNG Limited** 1st Floor, World Trade Center, Babar Road, Barakhamba Lane, New Delhi - 110001 (India)

Bid Document for Package 1 can be collected on any

working day from 1000 hrs to 1700 hrs (IST) on

Bank Draft in the name of "PETRONET LNG

LIMITED" payable at New Delhi Through RTGS / NEFT / Electronic Wire Transfer as per Bank details given below:

State Bank of India, New Delhi, Account No: 10813604530 Branch Code: 17313 IFSC Code: SBIN0017313

> SWIFT Code: SBININBB824 MICR Code: 110002562

INR 67,000,000 or USD 1,000,000

either the Bidding Company or any Consortium Member of the Bidding

Bid Document Fee Only in INR 670,000 or USD 10,000

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa, and would have to be necessarily procured by

PLL reserves the right not to issue the document and / or accept or reject any or all the bids at any stage of the process and / or modify the process without assigning any reason at its sole discretion.

Contact details are given below:

President (O&M) **Petronet LNG Limited**

World Trade Centre, 1st Floor, Babar Road, Barakhamba Lane, New Delhi-110 001 Tel. No.: +91-11-23472516, Email id (For Package1): dp3b1.st@petronetlng.com

