



GLOBAL NOTIFICATION OF TENDER FOR SELECTION OF CONTRACTOR FOR DESIGN, ENGINEERING, SUPPLY, ERECTION, COMMISSIONING, OPERATION & MAINTENANCE OF 10 LNG DISPENSING STATIONS FOR PETRONET LNG LIMITED

Petronet LNG Limited, a company promoted by Bharat Petroleum Corporation Limited (“**BPCL**”), GAIL (India) Limited (“**GAIL**”), Indian Oil Corporation Limited (“**IOC**”) and Oil & Natural Gas Corporation Limited (“**ONGC**”), is engaged in the business of import, storage, regasification and marketing of Liquefied Natural Gas in India.

The company invites bid through International Competitive Bidding from prospective bidders to submit their qualification proposals in accordance with the Bidding document (**PLDELBD000172023**), for “Selection of Contractor for Erection, Procurement, Commissioning & 2 Years Operation and Maintenance of 10 LNG Dispensing Stations on Various National Highways”.

The Bidder should meet the techno-commercial Bid Evaluation Criteria (BEC) as stated below and any Bidder not meeting the same will be rejected. The draft BEC criteria proposed by Tender committee is mentioned below:

Sr. No.	DESCRIPTION
I.	TECHNICAL CRITERIA
	Bidder on his own shall have Designed, Supplied and commissioned atleast any one no. of the following during the last seven (7) years and the same shall be in Operation for a minimum one (01) year period prior to the prescribed Bid submission date: LNG or Ethane Storage vessel / LNG or Ethane Road tanker of minimum 20KL capacity or LNG or Ethane satellite station for industrial use or LNG Dispensing station of minimum pumping capacity of 160LPM or LCNG Dispensing station or LNG or Ethane Truck Loading Facility
II.	FINANCIAL CRITERIA
a)	Annual Turnover: Bidder’s minimum Annual Turnover shall be Indian Rupees Thirty-Six crore only (INR 36 Crore) for an Indian bidder or United States Dollar Four Million and Five Hundred Thousand only (USD 4.5 million) for foreign bidder in any of the preceding three financial years prior to the prescribed Bid submission date.
b)	Net worth Net Worth of the bidder as per the immediately preceding year’s audited financial statements should be positive.

c)	<p>Working Capital (WC)</p> <p>Working Capital in the latest financial year should be minimum INR 7.2 Crore or USD 0.9 million.</p> <p>If the bidder's working capital is inadequate, the bidder should supplement this with a Bidder's bank, having net worth not less than Rs. 100 Crores or US \$ 22 million, letter confirming the availability of line of credit for at least Rs. 720 Lakh, in the specified format of tender document. The letter shall provide the availability of Fund based Line of Credit (LOC). If the bank letter submitted in the bid is carrying certain shortcomings, then the bidder shall be asked to clarify or make simple corrections in the language of the bank letter only if techno-commercial clarifications on other issues are being sought from the bidders. In case of such clarifications/ corrections, the same shall be submitted as an amendment to the line of credit from the bank submitted in the bid.</p> <p>The LOC for working capital shall be from a single bank only. However, banking syndicate shall be allowed wherein a group of banks can jointly underwrite and jointly lend money to the bidder. In case of Banking syndicate also declaration letter for meeting working capital shall be from a single bank only, on behalf of banking syndicate.</p> <p>In case the bidder submits letters from multiple banks, the highest working capital amongst all the bank shall only be considered for BEC evaluation.</p>
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NOTES FOR TECHNICAL CRITERIA	
1:	<p>Bidder should submit supporting documents in support of the above technical criteria:</p> <ol style="list-style-type: none"> 1. PO copy 2. Completion certificate from Client 3. Certificate from client for one (01) year satisfactory operation.
2:	<p>All documents in support of Technical Criteria of Bid Evaluation Criteria (BEC) furnished by the Bidder shall further be verified and certified by any one of the following independent third party inspection agency:</p> <ol style="list-style-type: none"> (i) Société Générale de Surveillance (SGS) (ii) Gulf Lloyds Industrial Services (India) Pvt. Ltd. (GLIS) (iii) International Certification Services (ICS) (iv) Bureau Veritas (Ind.) Pvt. Ltd (BVIS) (v) TUV SUD (TUV). (vi) Det Norske Veritas (DNV) (vii) Certification Engineers International Ltd. (CEIL) (viii) Lloyds Register Industrial Services (LRIS)
3:	<p>All charges of the Third party for verification and certification shall be borne by the Bidder.</p>
4:	<p>Any work/purchase/service order executed for PLL by any Bidder will not require any certification from external parties (i.e. any third party agency).</p>

NOTES FOR FINANCIAL CRITERIA

1. The Bidder's Net worth should be positive in the latest audited financial year wherein "net worth" means the aggregate value of the paid-up share capital and all reserves created out of the profits and securities premium account, after deducting the aggregate value of the accumulated losses, deferred expenditure and miscellaneous expenditure not written off, as per the audited balance sheet, but does not include reserves created out of revaluation of assets, write-back of depreciation and amalgamation
2. For authentication of document submitted in support of financial Criteria of Bid Evaluation Criteria (BEC):
 - a) **Indian bidder:** shall submit "Details of financial capability of bidder" in prescribed format duly signed and stamped by a chartered accountant.

Further copy of audited annual financial statements submitted in bid shall be duly certified/attested by notary public with legible stamp.
 - b) **Foreign bidder:** shall submit the document as mentioned below:
 - i. Details of financial capability of bidder" in prescribed format duly signed and stamped by a chartered accountant.
 - ii. For the bidders whose financial year is calendar year, the audited financial results shall be considered on calendar year basis in lieu of financial year.
 - iii. If a Bidder is not required to get its accounts audited under Section 44AB of The Income Tax Act, 1961, certificate from a Practicing Chartered Accountant towards the turnover of the Bidder along with copy of its Income Tax Return should be obtained.
 - iv. The requirement for submission of audited financial statements is sometimes not accepted by some foreign bidders due to their internal/ local regulation (particularly in case such bidders are subsidiaries of other foreign company). Instead, they prefer to submit CEO's/ CFO's certificate (the parent company for itself or for its subsidiary) for their turnover or the financial statements. In such cases, CEO's/ CFO's certificate in original, from the company or from the parent company (in case bidder is a subsidiary) stating the turnover of the bidding entity along with a declaration that the bidding company is not in a position to submit its financial statement as per the local/ internal regulation (clearly specifying the applicable regulation) with an endorsement by Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company/ firm) may be accepted.
 - v. Wherever Chartered Accountant/ Statutory Auditor/ Certified Public Accountant (not being an employee or a Director or not having any interest in the bidder(s) company/ firm) is not in a position to endorse such CEO's/ CFO's certificate due to local regulations, CEO's/ CFO's certificate in original without endorsement may be accepted provided a reference of the local regulation restricting this endorsement is given in the CEO's/ CFO's certificate
Further, copy of audited annual financial statements submitted in bid shall be certified true copies, duly signed, dated and stamped by an official, authorized for this purpose in Indian Embassy/ High Commission in bidder's country. However, member countries of Hague Convention 1961, supporting document pertaining to financial BEC apostille affixed by Competent Authorities designated by the government of bidder's country shall also be acceptable.

General Instructions

For participation and more details Interested Party(ies) can buy the Bidding Document on payment of tender fee (Non-refundable) as per details below:

1.	Tender Name of work	Contract for Design, Engineering, Supply, Erection, Commissioning, Operation & Maintenance of 10 LNG Dispensing Stations for Petronet LNG Limited
2.	Tender No.	PLLDELBD000172023
3.	Type of tender	Reverse Auction (Refer terms in the Bidding document)
4.	Type of Bidding System	International Open / Single Stage Two-bid
5.	Job Completion Period	270 Days from the date of award of the LOA for commissioning of each station 2 years O&M after commissioning of each station
6.	Site / Location	Any where in India; tentatively along Golden Quadrilateral
7.	Earnest Money Deposit (EMD)	<u>For Indian Bidder:</u> INR 48,50,000/- (Indian Rupees Forty-Eight Lakh Fifty Thousand only) Or <u>For Foreign Bidder:</u> \$ 60,000 (Sixty Thousand US Dollar Only)
8.	Tender Document fee (non-refundable)	<u>For Indian Bidder:</u> Rs. 5,000/- (Indian Rupees Five Thousand only) Or <u>For Foreign Bidder:</u> \$ 100 (One Hundred US Dollar Only) The above amount is inclusive of GST, Bidder to bear any and all bank charges to ensure that above net amount (Tender fee) is credited to PLL.
9.	Place and time of issue of Bid Document	After submission of the fee, tender Document shall be available from 15th May 2023 to 03rd July 2023. Note *: After submission of requisite amount of Tender fee, Bidder will email the receipt of the same on sslngtender@petronetlng.in along with GST Certificate & PAN, PLL will issue the Tender document in soft form to the Bidder accordingly.

10.	Contact Details and Address of Tender Dealing Officer	Name: Mr. Amit Verma Designation: Sr. Manager (C&P) Tel No.: 011-23472599 E-mail: sslngtender@petronetlng.in Address: Petronet LNG Limited, 1st Floor World Trade Centre, Babar Road, Barakhamba Lane, New Delhi
11.	Mode of payment of Tender fee and EMD	The Bidder should submit Tender Fee through online banking below PLL account details: Tender fee in USD (For Foreign Bidders) State Bank of India, New Delhi, Account No : 32519890815 Branch Code : 17313 IFSC Code : SBIN0017313 SWIFT Code : SBININBB824 MICR Code : 110002562 Correspondence Bank: State Bank of India, New York, USA Correspondence Bank Acc. No.: 77600125220002 Correspondence Bank Swift Code: SBINUS33 <ul style="list-style-type: none"> • EMD from Foreign Bidder must only be submitted in form of Bank Guarantee as per Form-5 provided in Tender document • EMD from foreign Bidder shall not be made in form of online bank transfer. <u>TENDER FEE & EMD in INR (For Indian Bidders)</u> <ul style="list-style-type: none"> • The Indian Bidder can submit Tender fees & EMD through online Banking to following ECMS Bank account: Beneficiary Name : Petronet LNG Limited Account Number : PLLDELBD000172023 Bank Name : HDFC Bank Ltd Branch Name : K G Marg, Delhi IFSC Code : HDFC0000003 • EMD from Indian Bidder can also be submitted in form of Bank Guarantee as per Format provided in Tender document
12.	Last Date/Time of Submission of Bids	On or before 04th July 2023 (1500 Hrs.)

13.	Last date for submission of Query	On or before 29th May 2023 (15:00 Hrs).
14.	Date for Pre-Bid Meeting	26th May 2023 @ 1500 hrs The Pre-Bid Meeting shall be conducted online, Bidder interested in attending the Pre Bid meeting has to send its written request through email on sslgtender@petronetlng.in on or before 25th May 2023 (1500 Hrs.) . PLL will send the link for joining the meeting accordingly.
15.	Date Of Reverse Auction	Shall be intimated to Technically qualified Bidders later

The Bidding Document is non-transferable, except from an entity to its promoters or vice-versa and would have to be necessarily procured by the Bidding Company.

The Bidding Document will be sold on receipt of application along with requisite Tender fee. No tender documents will, however, be sold / issued to the bidders who are on holiday by PLL (if any). If the documents were issued inadvertently / downloaded from website, offers submitted by such bidder shall not be considered if the bidder is on holiday as stated above on the due date of Bid submission, Offer/ proposal from such bidder shall be returned. The above is with prejudice to other rights of PLL.

Any revision, Addendum, time extension, etc. to this Bidding Document will be hosted on the above-mentioned website(s). Bidders are requested to visit the website regularly and keep themselves updated.

PLL reserves the right not to issue the Bidding document and/or accept or reject any or all the proposals at any stage of the process and/or annul / modify the process without assigning any reasons at its sole discretion.

Contact details are given below:

Amit Verma

Sr. Manager (C&P)

Petronet LNG Limited

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Email id: sslgtender@petronetlng.in